

Message Text

UNCLASSIFIED

PAGE 01 STATE 152899
ORIGIN OPIC-06

INFO OCT-01 AF-10 ISO-00 EB-07 /024 R

DRAFTED BY OPIC/F: BWTREADWELL
APPROVED BY EB/IFD/ OIA:RJSMITH
EB/IFD/OIA:DHSTEBBING
AF/W:DKILLION (DRAFT)
-----017282 010546Z /17

R 302129Z JUN 77
FM SECSTATE WASHDC
TO AMEMBASSY DAKAR
INFO USDOC/MEPD

UNCLAS STATE 152899

FROM OPIC

E.O. 11652:N/A

TAGS: EFIN

SUBJECT: SENEGAL CEMENT PLANT

REF: STATE 147442; DAKAR 03888

FROM TREADWELL PASS TO ECONOFF WILSON

OPIC RECEIVED PHONE CALL THIS MORNING FROM BOB JOHNSON OF FULLER COMPANY. HIS SOURCES HAVE INFORMED HIM THAT THE KLOCKNER INA FEASIBILITY STUDY HAS BEEN COMPLETED. HE WAS DISTURBED TO LEARN THAT KHD AFFILIATE (KLOCKNER HUMBOLDT DEUTZ) HAS MADE A TECHNICAL OFFER (BID) TO THE GOS TO DO PROJECT. FULLER FEELS, IF TRUE, THIS ACTION UNFAIR, AS IT WOULD LIKE EQUAL CHANCE TO REVIEW STUDY AND BID ON THE PROJECT. FULLER OFFICIALS JOHNSON AND JOSEPH ALLEN ARE READY TO FLY TO SENEGAL ON A MOMENT'S NOTICE. FULLER HAS UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 152899

SPOKEN TO THE CHASE MANHATTAN BANK ABOUT DEBT FINANCING WITH OPIC GUARANTIES. FULLER IS READY TO TAKE EQUITY. CHASE CAN LINE UP ADDITIONAL INVESTORS. OPIC IS READY TO CONSIDER A DIRECT LOAN IN ADDITION TO GUARANTEEING U.S. SOURCE DEBT. FULLER'S CREDIBILITY IN FRANCOPHONE AFRICA SHOULD BE ENHANCED BY ITS RECENT SELECTION TO RENDER TECHNICAL ASSISTANCE TO ASMENT DE TEMARA S.A., MOROCCO'S NEWEST

CEMENT PLANT. REQUEST EMBASSY CONTACT MINISTRY OF INDUS-

TRIAL DEVELOPMENT TO FIND OUT IF FULLER'S SOURCES ARE
CORRECT AND ASCERTAIN WHAT ACTION SHOULD BE TAKEN. VANCE

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CEMENT, PROPOSALS (BID), INDUSTRIAL PLANTS
Control Number: n/a
Copy: SINGLE
Sent Date: 30-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE152899
Document Source: CORE
Document Unique ID: 00
Drafter: BWTREADWELL
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770234-1245
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t1977061/aaaaabae.tel
Line Count: 66
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: a7fc7f72-c288-dd11-92da-001cc4696bcc
Office: ORIGIN OPIC
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 STATE 147442, 77 DAKAR 3888
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 15-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1991631
Secure: OPEN
Status: NATIVE
Subject: SENEGAL CEMENT PLANT
TAGS: EFIN, SG, OPIC
To: DAKAR
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/a7fc7f72-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009